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## PROGRAMME

### 5th MARE FORUM ITALY 2010 - Optimism in the air - Monday 10 May 2010 Cavalieri Rome Rome - Italy



The global economy may still be on a knife edge but Italian shipping is scenting the first hints of optimism in the air. The core strengths of Italian owners have helped them survive volatile markets, and the depths of competence and innovation right across Italy's shipping cluster position them to take advantage of any opportunity the changing markets present.

No one is cheering, but there is a feeling that good old fashioned values of prudence, long term thinking, family decision making and staying friends with the banks give Italy's diverse marine industries a firm platform for the future.

In Rome leading Italian and international shipowners will come together with charterers, traders, brokers, shippers, investors, shipbuilders, classification societies, financial institutions, politicians, regulators and the media, to debate how innovation will affect ship values, and how the markets will affect all of them.

The entire production and maritime chain will gather at this prestigious and unique



conference where the interaction and exchange of information and ideas will make this an unforgettable experience.



Rome in May is a lovely city, full of history, and full of promise for a vibrant future. Join Italy's shipping leaders there to discuss, debate and network in true robust Roman style at Mare Forum Italy 2010.



**We look forward to welcoming you in Rome,**

LIFE MATTERS



**Giuseppe Bottiglieri** Conference Chairman  
**Jannis Kostoulas** Managing Director  
President, Giuseppe Bottiglieri Shipping Company SpA  
Mare Forum



## PROGRAMME

The final programme with speakers and discussion panelists will be published by 20 of April

(for the programme see below)



## The speakers and discussion panelists

(as of 17 March 2010)



**The list of speakers will be updated regularly**

● **Giuseppe Bottiglieri**  
President, Giuseppe Bottiglieri Shipping Company SpA  
Conference Chairman

● **Nicola Coccia**  
Confitarma

● **Paolo D'Amico**

Confitarma

● **Ugo Salerno**  
CEO, RINA

● **Emanuele Grimaldi**  
Managing Director, Grimaldi Group

● **Pier Luigi Foschi**  
Chairman Costa Crociere

● **Stefano Messina**  
Managing Director, IGNAZIO  
MESSINA & C SPA

● **Charles Tang**  
President  
Brazilian - Chinese Chamber of  
Commerce & Industry

● **Maurizio D'Amico**  
Director, D'Amico Società di  
Navigazione SpA

● **Angelo D' Amato**  
CEO, Perseveranza SpA

● **Mauro Balzarini**  
President, Siba Ships

● **Antonio Zacchello**  
Managing Director, Seearland  
Shipping Management

● **Lorenzo Rosato**  
Bravo Tankers

● **Admiral Raimondo Pollastrini**  
Head of the Italian Coast Guard

● **Philip Embiricos**  
Immediate Past President, BIMCO

● **Laurent Bozzoni**  
Director SOCATRA

● **George Gourdomichalis**  
President, G Bros

● **Leonidas Polemis**  
President, Remi Maritime

● **Phrixos Papachristidis**  
CEO, Hellepont Tankers

● **Rear Admiral Robert C. North**  
President, North Star Maritime

• **Ms. Sadan Kaptanoglu** (t.b.c.)  
Managing Director, Kaptanoglu  
Holding

• **Mariella Bottiglieri**  
Managing Director, Giuseppe  
Bottiglieri Shipping Company SpA

• **Paul Slater**  
Chairman, First International Corp

• **Jeremy Penn**  
Chief Executive, The Baltic  
Exchange

• **George Tsavlis**  
Principal, Tsavlis Salvage Group

• **Antonio F. Cosulich**  
Managing Director, Fratelli Cosulich  
SpA

• **Guy Verberne**  
Head of Economic Research, Fortis  
Bank Nederland

• **Filippo Gallo**  
Chairman of the Federagenti

• **Tony Caldwell**  
ExxonMobile

• Representative  
**Enel Trade Spa**

• **Martin Stopford**  
Board Member, Clarksons

• **John D'Ancona**  
Galbraith's

• **Nick Hubbard**  
Managing Director, Galbraith's

• **Enrico Paglia**  
Research Manager, Banchemo-Costa  
& Co. SpA

• **William Gibbons**  
Director, Passenger Shipping Association

• **Gust Biesbroeck**  
Global Head Transportation  
Energy, Commodities &  
Transportation  
FORTIS Bank Nederland

**• Giorgio Martini**

F.F.A.'s Department Director, Ifchor

**• Roberto Cazzulo**

Vice Director Marine Division, RINA

**• Apostolos Poulouvassilis**

Regional Marine Manager, Europe,  
Middle East & Africa (EMEA),  
Lloyd's Register

**• Stefano Penco**

Vice President ABS

**• Peter Toombs**

CEO, Marine Exhaust Solutions, Inc.  
Canada

**• Natalie Soisson (t.b.c.)**

Direction Sécurité Industrielle,  
Sécurité des Transports Groupe.  
TOTAL

**• Clay Maitland**

Founding Chairman, NAMEPA

**• Fabrizio Vettosi**

Managing Director, Venice Shipping  
and Logistics S.p.A., Investment &  
Advisory

**• Nikos Stratis**

Senior Investment Manager,  
Northern Shipping Funds

**• Massimo Bernazzi,**

Chairman of MPS Leasing &  
Factoring Bank

**• Antony Zolotas**

Managing Director, Eurofin

**• Francesco S. Lauro**

Managing Partner, Studio Legale  
Lauro

**• Bote de Vries**

Managing Director, Finamar

**• Mauro Iguera**

Cambiaso Risso Marine Srl

**• Jannis Kostoulas**

Managing Director, Mare Forum

**• and more to confirm...**

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## PROGRAMME

(as of 16 March 2010)

### Cavalieri Hilton Rome Hotel

#### Sunday May 9

19:00 **Welcome Reception**  
hosted by  
Venice Shipping and  
Logistics S.p.A.  
Investment & Advisory



#### Monday May 10

08:00 Registration

08:45 **session 1**

Keynote speakers from  
Government and  
Industry

• **Giuseppe Bottiglieri**

President, Giuseppe  
Bottiglieri Shipping  
Company SpA  
Conference Chairman

• **Paolo D'Amico**

Confitarma

• **Ugo Salerno**

CEO, RINA

• **Admiral Raimondo  
Pollastrini**

Head of the Italian  
Coast Guard

09:30

## session 2

- **What's new from China and Brazil?**
- **The World Economy & Shipping**
- **The World Economy & Trade forecasts**

*Speakers and discussion panelists:*

- **Charles Tang**  
President, Brazilian-Chinese Chamber of Commerce & Industry
- **Philip Embiricos**  
Immediate Past President, BIMCO
- **Guy Verberne**  
Head of Economic Research, Fortis Bank Nederland
  
- **Nicola Coccia**  
Confitarma
- **Stefano Messina**  
Managing Director, IGNAZIO MESSINA & C SPA
- **Antonio Zacchello**  
Managing Director, Sealand Shipping Management
- **Lorenzo Rosato**  
Bravo Tankers
- **Tony Caldwell**  
ExxonMobile
- **Antonio F. Cosulich**  
Managing Director, Fratelli Cosulich SpA
- **Representative**

Enel Trade Spa  
👤 **Ugo Salerno**  
CEO, RINA  
👤 **Audience**  
**participants**  
👤 **more panelists to**  
**be announced**

10:15 Discussion between  
speakers, discussion  
panelists and audience  
participants

10:45 Break

11:10 **session 3**

- Oil - gas -  
tankers outlook
- Dry Bulk Markets  
outlook
- Containers  
outlook
- Passenger, Ro  
RoShips outlook
- The Offshore  
market outlook
- Shipbuilding  
markets  
capacities:  
delays and  
cancellations-  
what's next?
- Where should  
the smart  
investments go  
now?

*Speakers and  
discussion panelists:*

- ✚ **Martin Stopford**  
Board Member,  
Clarksons
- ✚ **John D'Ancona**  
Research, Galbraith's
- ✚ **Nick Hubbard**  
Managing Director,  
Galbraith's
- ✚ **William Gibbons**  
Director, Passenger  
Shipping Association
- ✚ **Emanuele Grimaldi**  
Managing Director,  
Grimaldi Group
- ✚ **Giuseppe Bottiglieri**  
President, Giuseppe  
Bottiglieri Shipping  
Company SpA
  
- ✚ **Pier Luigi Foschi**  
Chairman Costa  
Crociere
- ✚ **Angelo D' Amato**  
CEO, Perseveranza SpA
- ✚ **Filippo Gallo**  
Chairman of the  
Federagenti
- ✚ **George  
Gourdomichalis**  
President, G Bros
- ✚ **Jeremy Penn**  
Chief Executive, The  
Baltic Exchan
- ✚ **Enrico Paglia**  
Research Manager,  
Banchemo-Costa & Co.
- ✚ **Laurent Bozzoni**  
Director SOCATRA
- ✚ **Giorgio Martini**  
F.F.A.'s Department  
Director, Ifchor
- ✚ **Mauro Balzarini**  
President, Siba Ships
- ✚ **Leonardo Lembo**  
(invited)  
Chartering manager,  
Deiulemar di  
Navigazione
- ✚ **Audience  
participants**
- ✚ **more panelists to  
be announced**

12:30 Discussion between  
speakers, discussion  
panelists and audience  
participants

13:30 **Lunch**  
hosted by



LIFE MATTERS

14:40 **session 4**

- **Investing in Green Shipping**
- **Protecting the marine environment vs. business sense**
- **A Technology solution reducing air emissions**
- **Innovation examples**

*Speakers and discussion panelists:*

✚ **Maurizio D'Amico**

Director, D'Amico Società di Navigazione SpA

✚ **Roberto Cazzulo**

Vice Director Marine Division, RINA

✚ **Apostolos**

**Poulovassilis**  
Regional Marine Manager, Europe, Middle East & Africa (EMEA), Lloyd's Register

✚ **Stefano Penco**

Vice President ABS

✚ **Leonidas Polemis**

President, Remi Maritime

✚ **Peter Toombs**

CEO, Marine Exhaust Solutions, Inc. Canada

✚ **Gust Biesbroeck**

Global Head  
Transportation  
Energy, Commodities & Transportation  
FORTIS Bank Nederland

✚ **Natalie Soisson**

(t.b.c.)  
Direction Sécurité Industrielle, Sécurité des Transports Groupe. TOTAL

✚ **Phrixos**

**Papachristidis**

CEO, Hellepont Tankers

✚ **Mauro Balzarini**

President, Siba Ships

✚ **Rear Admiral**

**Robert C. North**

- President, North Star  
maritime  
 📍 **George Tsavlis**  
 Principal, Tsavlis  
 Salvage Group  
 📍 **Mauro Iguera**  
 Cambiaso Risso Marine  
 Srl  
 📍 **Audience  
 participants  
 more panelists to  
 be announced**
- 15:30 Discussion between  
speakers, discussion  
panelists and audience  
participants
- 16:10 Break
- 16:30 **session 5**

**Where to raise  
capital today?  
Where should the  
smart money go  
now?**

*Speakers and  
discussion panelists:*

- 📍 **Clay Maitland**  
 Founding Chairman,  
 NAMEPA  
 📍 **Speaker to be  
 announced**  
 Italian Bank  
 📍 **Fabrizio Vettosi**  
 Managing Director,  
 Venice Shipping and  
 Logistics S.p.A.,  
 Investment & Advisory

📍 **Nikos Stratis**  
 Senior Investment  
 Manager, Northern  
 Shipping Funds  
 📍 **Giuseppe Bottiglieri**  
 President, Giuseppe  
 Bottiglieri Shipping  
 Company SpA  
  
 📍 **Angelo D' Amato**  
 CEO, Perseveranza SpA  
 📍 **George D.  
 Gourdomichalis**  
 President & Managing  
 Director, G.Bros  
 Maritime S.A.  
 📍 **Ms. Sadan  
 Kaptanoglu** (invited)  
 Managing Director,  
 Kaptanoglu Holding  
 📍 **Mariella Bottiglieri**  
 Managing Director,  
 Giuseppe Bottiglieri  
 Shipping Company SpA  
 📍 **Massimo Bernazzi**  
 Chairman of MPS  
 Leasing & Factoring  
 Bank  
 📍 **Antony Zolotas**  
 Managing Director,  
 Eurofin  
 📍 **Francesco S. Lauro**  
 Managing Partner,  
 Studio Legale Lauro  
 📍 **Bote de Vries**  
 Managing Director,  
 Finamar  
 📍 **Paul Slater**  
 Chairman, First  
 International Corp  
 📍 **Tobias Koenig**  
 (t.b.c.)  
 Managing Partner,  
 König  
 & Cie.GmbH&Co.KG  
 📍 **Phrixos  
 Papachristidis**  
 CEO, Hellepont  
 Tankers  
 📍 **Audience  
 participants**

17:10 Discussion between speakers, discussion panelists and audience participants

18:00 **Drinks**

19:00 **Conference Dinner**  
- hosted by

22:00

**UniCredit Corporate  
& Investment  
Banking**



