Introduction
Programme
Location
General Information
Registration

MARE FORUM

CONFITARMA
Confederazione Italiana Armatori

Giuseppe Bottiglieri Shipping Company S.p.A.

VSL
VENICE SHIPPING AND LOGISTICS

UniCredit
Corporate & Investment Banking

ABS

PROGRAMME

5th
MARE FORUM ITALY 2010
- Optimism in the air -

Monday 10 May 2010
Cavalieri Rome
Rome - Italy

The global economy may still be on a knife edge but Italian shipping is scenting the first hints of optimism in the air. The core strengths of Italian owners have helped them survive volatile markets, and the depths of competence and innovation right across Italy's shipping cluster position them to take advantage of any opportunity the changing markets present.

No one is cheering, but there is a feeling that good old fashioned values of prudence, long term thinking, family decision making and staying friends with the banks give Italy's diverse marine industries a firm platform for the future.

In Rome leading Italian and international shipowners will come together with charterers, traders, brokers, shippers, investors, shipbuilders, classification societies, financial institutions, politicians, regulators and the media, to debate how innovation will affect ship values, and how the markets will affect all of them.

The entire production and maritime chain will gather at this prestigious and unique

conference where the interaction and exchange of information and ideas will make this an unforgettable experience.

Rome in May is a lovely city, full of history, and full of promise for a vibrant future. Join Italy's shipping leaders there to discuss, debate and network in true robust Roman style at Mare Forum Italy 2010.

We look forward to welcoming you in Rome,

Giuseppe Bottiglieri	**Jannis Kostoulas**
Conference Chairman President,Giuseppe Bottiglieri Shipping Company SpA	Managing Director Mare Forum

---

PROGRAMME

The final programme with speakers and discussion panelists will be published
by 20 of April

(for the programme see below)

The speakers and discussion panelists

(as of 17 March 2010)

The list of speakers will be updated regularly

- **Giuseppe Bottiglieri**
  President, Giuseppe Bottiglieri Shipping Company SpA
  Conference Chairman

- **Nicola Coccia**
  Confitarma

- **Paolo D'Amico**

Confitarma

- **Ugo Salerno**
CEO, RINA

- **Emanuele Grimaldi**
Managing Director, Grimaldi Group

- **Pier Luigi Foschi**
Chairman Costa Crociere

- **Stefano Messina**
Managing Director, IGNAZIO MESSINA & C SPA

- **Charles Tang**
President
Brazilian - Chinese Chamber of Commerce & Industry

- **Maurizio D'Amico**
Director, D'Amico Società di Navigazione SpA

- **Angelo D' Amato**
CEO, Perseveranza SpA

- **Mauro Balzarini**
President, Siba Ships

- **Antonio Zacchello**
Managing Director, Seaarland Shipping Management

- **Lorenzo Rosato**
Bravo Tankers

- **Admiral Raimondo Pollastrini**
Head of the Italian Coast Guard

- **Philip Embiricos**
Immediate Past President, BIMCO

- **Laurent Bozzoni**
Director SOCATRA

- **George Gourdomichalis**
President, G Bros

- **Leonidas Polemis**
President, Remi Maritime

- **Phrixos Papachristidis**
CEO, Hellespont Tankers

- **Rear Admiral Robert C. North**
President, North Star Maritime

Ms. Sadan Kaptanoglu (t.b.c.)
Managing Director, Kaptanoglu Holding

Mariella Bottiglieri
Managing Director, Giuseppe Bottiglieri Shipping Company SpA

Paul Slater
Chairman, First International Corp

Jeremy Penn
Chief Executive, The Baltic Exchange

George Tsavliris
Principal, Tsavliris Salvage Group

Antonio F. Cosulich
Managing Director, Fratelli Cosulich SpA

Guy Verberne
Head of Economic Research, Fortis Bank Nederland

Filippo Gallo
Chairman of the Federagenti

Tony Caldwell
ExxonMobile

Representative
Enel Trade Spa

Martin Stopford
Board Member, Clarksons

John D'Ancona
Galbraith's

Nick Hubbard
Managing Director, Galbraith's

Enrico Paglia
Research Manager, Banchero-Costa & Co. SpA

William Gibbons
Director, Passenger Shipping Association

Gust Biesbroeck
Global Head Transportation Energy, Commodities & Transportation
FORTIS Bank Nederland

Giorgio Martini
F.F.A.'s Department Director, Ifchor

Roberto Cazzulo
Vice Director Marine Division, RINA

Apostolos Poulovassilis
Regional Marine Manager, Europe, Middle East & Africa (EMEA), Lloyd's Register

Stefano Penco
Vice President ABS

Peter Toombs
CEO, Marine Exhaust Solutions, Inc. Canada

Natalie Soisson (t.b.c.)
Direction Sécurité Industrielle, Sécurité des Transports Groupe. TOTAL

Clay Maitland
Founding Chairman, NAMEPA

Fabrizio Vettosi
Managing Director, Venice Shipping and Logistics S.p.A., Investment & Advisory

Nikos Stratis
Senior Investment Manager, Northern Shipping Funds

Massimo Bernazzi,
Chairman of MPS Leasing & Factoring Bank

Antony Zolotas
Managing Director, Eurofin

Francesco S. Lauro
Managing Partner, Studio Legale Lauro

Bote de Vries
Managing Director, Finamar

Mauro Iguera
Cambiaso Risso Marine Srl

Jannis Kostoulas
Managing Director, Mare Forum

and more to confirm...

PROGRAMME

(as of 16 March 2010)

Cavalieri Hilton Rome Hotel

Sunday May 9

19:00 **Welcome Reception**
hosted by
Venice Shipping and
Logistics S.p.A.
Investment & Advisory

Monday May 10

08:00 Registration

08:45 **session 1**

Keynote speakers from
Goverment and
Industry

- **Giuseppe Bottiglieri**
President, Giuseppe
Bottiglieri Shipping
Company SpA
Conference Chairman
- **Paolo D'Amico**
Confitarma
- **Ugo Salerno**
CEO, RINA
- **Admiral Raimondo Pollastrini**
Head of the Italian
Coast Guard

09:30 **session 2**

- **What's new from China and Brazil?**
- **The World Economy & Shipping**
- **The World Economy & Trade forecasts**

Speakers and discussion panelists:

Charles Tang
President, Brazilian-Chinese Chamber of Commerce & Industry
Philip Embiricos
Immediate Past President, BIMCO
Guy Verberne
Head of Economic Research, Fortis Bank Nederland

Nicola Coccia
Confitarma
Stefano Messina
Managing Director, IGNAZIO MESSINA & C SPA
Antonio Zacchello
Managing Director, Seaarland Shipping Management
Lorenzo Rosato
Bravo Tankers
Tony Caldwell
ExxonMobile
Antonio F. Cosulich
Managing Director, Fratelli Cosulich SpA
Representative

Enel Trade Spa
Ugo Salerno
CEO, RINA
Audience participants
more panelists to be announced

10:15 Discussion between speakers, discussion panelists and audience participants

10:45 Break

11:10 **session 3**

- **Oil - gas - tankers outlook**
- **Dry Bulk Markets outlook**
- **Containers outlook**
- **Passenger, Ro RoShips outlook**
- **The Offshore market outlook**
- **Shipbuilding markets capacities: delays and cancellations- what's next?**
- **Where should the smart investments go now?**

Speakers and discussion panelists:

Martin Stopford
Board Member, Clarksons
John D'Ancona
Research, Galbraith's
Nick Hubbard
Managing Director, Galbraith's
William Gibbons
Director, Passenger Shipping Association
Emanuele Grimaldi
Managing Director, Grimaldi Group
Giuseppe Bottiglieri
President, Giuseppe Bottiglieri Shipping Company SpA

Pier Luigi Foschi
Chairman Costa Crociere
Angelo D' Amato
CEO, Perseveranza SpA
Filippo Gallo
Chairman of the Federagenti
George Gourdomichalis
President, G Bros
Jeremy Penn
Chief Executive, The Baltic Exchan
Enrico Paglia
Research Manager, Banchero-Costa & Co.
Laurent Bozzoni
Director SOCATRA
Giorgio Martini
F.F.A.'s Department Director, Ifchor
Mauro Balzarini
President, Siba Ships
Leonardo Lembo
(invited)
Chartering manager, Deiulemar di Navigazione
Audience participants
more panelists to be announced

12:30 Discussion between speakers, discussion panelists and audience participants

13:30 **Lunch**
hosted by

LIFE MATTERS

14:40 **session 4**

- **Investing in Green Shipping**
- **Protecting the marine environment vs. business sense**
- **A Technology solution reducing air emissions**
- **Innovation examples**

Speakers and discussion panelists:

Maurizio D'Amico
Director, D'Amico Società di Navigazione SpA
Roberto Cazzulo
Vice Director Marine Division, RINA
Apostolos Poulovassilis
Regional Marine Manager, Europe, Middle East & Africa (EMEA), Lloyd's Register
Stefano Penco
Vice President ABS
Leonidas Polemis
President, Remi Maritime
Peter Toombs
CEO, Marine Exhaust Solutions, Inc. Canada
Gust Biesbroeck
Global Head Transportation Energy, Commodities & Transportation FORTIS Bank Nederland

Natalie Soisson
(t.b.c.)
Direction Sécurité Industrielle, Sécurité des Transports Groupe. TOTAL
Phrixos Papachristidis
CEO, Hellespont Tankers
Mauro Balzarini
President, Siba Ships
Rear Admiral Robert C. North

President, North Star maritime
George Tsavliris
Principal, Tsavliris Salvage Group
Mauro Iguera
Cambiaso Risso Marine Srl
Audience participants
more panelists to be announced

15:30 Discussion between speakers, discussion panelists and audience participants

16:10 Break

16:30 **session 5**

Where to raise capital today? Where should the smart money go now?

Speakers and discussion panelists:

Clay Maitland
Founding Chairman, NAMEPA
Speaker to be announced
Italian Bank
Fabrizio Vettosi
Managing Director, Venice Shipping and Logistics S.p.A., Investment & Advisory

Nikos Stratis
Senior Investment Manager, Northern Shipping Funds
Giuseppe Bottiglieri
President, Giuseppe Bottiglieri Shipping Company SpA

Angelo D' Amato
CEO, Perseveranza SpA
George D. Gourdomichalis
President & Managing Director, G.Bros Maritime S.A.
Ms. Sadan Kaptanoglu (invited)
Managing Director, Kaptanoglu Holding
Mariella Bottiglieri
Managing Directort, Giuseppe Bottiglieri Shipping Company SpA
Massimo Bernazzi
Chairman of MPS Leasing & Factoring Bank
Antony Zolotas
Managing Director, Eurofin
Francesco S. Lauro
Managing Partner, Studio Legale Lauro
Bote de Vries
Managing Director, Finamar
Paul Slater
Chairman, First International Corp
Tobias Koenig
(t.b.c.)
Managing Partner, König &Cie.GmbH&Co.KG
Phrixos Papachristidis
CEO, Hellespont Tankers
Audience participants

17:10 Discussion between speakers, discussion panelists and audience participants

18:00	**Drinks**
19:00 - 22:00	**Conference Dinner** hosted by **UniCredit Corporate & Investment Banking**