

Shipping
and the
in the recent **Law**
and current
Markets

NAPLES
24 OCTOBER
2011

a Conference
organised
by
Studio Legale Lauro



Monday
24th October
2011

9:00

Opening addresses

Paolo d'Amico
President Conifarma

Francesco S. Lauro
Studio Legale Lauro

9:10

Chairmen

The Infrastructures

(Emanuele Grimaldi)

Managing Director Grimaldi Group

Alfons Guiner

Secretary General European Community
Shipowners' Associations

Speakers

Paolo Costa

President Port Authority Venice
and Past Italian Minister for Public Works

Bartolomeo Giachino

Undersecretary of State,
Ministero Infrastrutture e Trasporti

Patrick Verhoeven

Secretary General of ESPO
European Sea Ports Organisation

Panellists

Antonio Marano

Director Public Sector and Infrastructures,
Unicredit Group

Luigi de Pierris

African Development Bank

Giannandrea Rizzieri

Partner Venice European Investment
Capital S.p.A.

10:00

Chairman

Ship building

Didier Chaléat

Senior Vice President Bureau Veritas,
Ile de France

Speakers

Simon Curtis

CDG – Curtis Davis Garrard LLP

*Dealing with market collapse
renegotiating or cancelling the distressed
shipbuilding contract*

	<p>Pietro Zanini General Manager Wartsila Italia S.p.A. <i>Long term service agreement: the experience Wartsila to manage the risk</i></p>
Panellists	<p>Umberto D'Amato CEO Perseveranza di Navigazione S.p.A.</p> <p>Maurizo Dardani Genoa Chambers</p> <p>Luigi Minieri CEO Tefin S.c.r.l.</p> <p>Antonio Palumbo President of Cantieri Palumbo</p> <p>Giuseppe Rizzo RDB - Rizzo Bottiglieri De Carlini Armatori S.p.A.</p> <p>(Gabriele Rosati d'Amico) Vice President F.Ili d'Amico S.p.A.</p>
10:50	<p><i>Coffee break</i> Offered by Cantieri Palumbo</p>
11:10	<p><i>Shipping Finance</i></p>
Chairmen	<p>Giuseppe Castagna Managing Director Banco di Napoli</p> <p>Nicola Coccia President Financial Commission Confitarma</p>
Speakers	<p>Furio Samela Partner Watson Farley & Williams, Rome</p> <p>Giuseppe Loffreda Claudia Gregori Legance Rome <i>Shipping and Private Equity Investment Structures</i></p> <p>Patrizio Messina Managing Partner Orrick Italia</p>
Panellists	<p>Federico Barlozzetti Resp. Shipping, Banca IMI S.p.A.</p> <p>Michele Bottiglieri President MBA Michele Bottiglieri Armatore S.p.A.</p>

Francesco Fuselli

Managing Director of Banchemo Costa Group

Gabriele Gori

Deputy Managing Director MPS Capital Services

Ling Ming Xing

China Development Bank

Alex Ryland

Executive Director DnB NOR Bank ASA London

Massimo Zanieri

Resp. Shipping Finance Unicredit

12:20

Shipping and M&A

Chairmen

Diego Pacella

Managing Director and Chief Executive Officer
Grimaldi Group

Fabrizio Vettosi

Managing Director Venice Shipping
and Logistics S.p.A.

Speakers

Bruno Castellini

Partner Jones Day, Milan

Timo Glave

Principal Boston Consulting Group Copenhagen
***Shake out time in Shipping (?) – who will
drive market consolidation***

Panellists

Mario Brivio

Resp. Structured Finance, Banca IMI

Arturo Capasso

Professor Corporate Governance,
Università degli Studi del Sannio

Angelo D'Amato

Managing Director
Perseveranza di Navigazione S.p.A.

Che Xian Xian

Vice-president of CDB Italy team
China Development Bank

12:50

Lunch

Offered by Wartsila

14:20

Managing the Risks

Chairmen

Federico Deodato

Managing Director P.L. Ferrari & Co. S.r.l.

Mauro Iguera

Managing Director CR Marine&Aviation S.p.A.

Speakers

Tracie Thompson

Global Head Kidnap & Ransom, Chartis New York

Andrea Dalle Vedove

Resp. Funzioni e Trasporti Assicurazioni Generali S.p.A.

Francesco S. Lauro

Studio Legale Lauro

Mike Salthouse

North of England P&I Club

Joanna Steele

Partner Bentleys Stokes and Lowless, London

Panellists

Angelo Ansaldo

Director SIAT, Gruppo Fondiaria SAI

Christopher Brown

Underwriting Director Uk Club

Alessandro Morelli

Marine Underwriting Manager,
Axa Corporate Solutions

Marco Poliseo

Director Marine Dept. Poliass S.r.l.

Rinaldo Veri

Vice Admiral Allied Maritime
Command Navy, Naples

15:30

Cruise and Ferry Session

Chairman

Umberto Masucci

Past President European Shipagents

Key note speech by

Francesco Berlingieri

Past President Comité Maritime International
***The Athens Convention on the Carriage of
Passengers and their Luggage by Sea and
Regulation (EC) 392/2009***

Panellists

Guido Grimaldi

Grimaldi Compagnia di Navigazione

Salvatore Lauro

President Lauro Shipping S.p.A.

Lorenzo Matacena

Member of the Board Caronte & Tourist S.p.A.

Ettore Morace

President Managing Director CIN –
Compagnia Italiana di Navigazione

Vincenzo Onorato

President Moby S.p.A.

Domenico Pellegrino

Managing Director MSC Crociere S.p.A.

16:20

Coffee break

Offered by Tefin S.c.r.l.

16:40

Dry Cargo Session

Chairman

Ugo Salerno

Managing Director RINA

Speakers

David Pitlarge

Partner Hill Dickinson, London

Peter Jago

Partner More Fisher and Brown, London

Panellists

Giuseppe Bottiglieri

President Giuseppe Bottiglieri
Shipping Company S.p.A.

Giuseppe D'Amato

President Perseveranza di Navigazione S.p.A.

(Giuseppe Lembo)

President Deiulemar Compagnia
di Navigazione S.p.A.

Sergio Paneni

Head of Shipping Enel S.p.A.

Adele Marina Rizzo

RDB - Rizzo Bottiglieri De Carlini Armatori S.p.A.

Yannis Triphyllis

Director Gourdomichalis Maritime S.A.

17:30

Offshore Session

Chairmen

Richard Janssen

Commercial Manager Smit

Mario Mattioli

President CA.FI.MA.Group

Speaker

Pietro Galizzi

General Counsel Saipem

Emergencies on offshore drilling and similar units: who has the last words?

Panellists

(Giacomo Gavarone)

Chartering Manager

Rimorchiatori Riuniti di Genova

Andrea Garolla di Bard

Member of the Board Sarda Bunkers S.p.A.

Luca Vitiello

President S.E.R.S. s.r.l.

Gianni Andrea de Domenico

President Rimorchiatori Napoletani S.r.l.

18:10

Energy Session

Chairmen

Paolo d'Amico

President Confitarma Italian Shipowners

Valeria Novella

President Young Owners Confitarma

Speaker

David McInnes

Partner Ince & Co, London

Panellists

(Federica Barbaro)

Managing Director PB Tankers S.r.l.

Mariella Bottiglieri

Managing Director Giuseppe Bottiglieri
Shipping Company

Carlo Cameli

Managing Director F.Ili d'Amico Armatori

Federico Garolla di Bard

Chief Executive Officer Sarda Bunkers S.p.A.

Giovanni Gavarone

Banchero & Costa S.p.A

(Leonardo Lembo)

Managing Director Deiulemar Shipping S.p.A.

Paola Mattioli

Chief Executive Officer CA.FI.MA.Group

18:40

Conclusions

Francesco Berlingieri

Past President Comité Maritime International

Paolo d'Amico

President Confitarma

Francesco S. Lauro

Studio Legale Lauro

19:00

Drinks

20:30

*Gala Dinner, Hotel Excelsior**

Offered by CR Marine&Aviation and Smit

* Admission by booking at
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mobile +39 335 7795683