



Speakers' and Panellists' Welcome Dinner offered by STUDIO LEGALE LAURO **SL** Sunday 7 October at 20.00 Grand Hotel Santa Lucia

SPROZZILLO + SOPRANI
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2012 Shipping and the Law

in the recent and current Markets

A Conference organised by STUDIO LEGALE LAURO **SL**

Naples 8th October
Villa Pignatelli

CR Marine & Aviation



WÄRTSILÄ



Campbell Johnston Clark
Marine Law



ASSOCIAZIONE ITALIANA DI DIRITTO MARITTIMO



CONFITARMA CONFEDERAZIONE ITALIANA ARMATORI



ASSOCIAZIONE ITALIANA DI TECNICA NAVALE



CAMERA DI COMMERCIO NAPOLI



COMMISSIONE EUROPEA



8:30 REGISTRATION **MONDAY 8th OCTOBER 2012**

9:00 OPENING ADDRESSES

Francesco Berlingieri
President ad Honorem Comité Maritime International

Paolo d'Amico
President Confitarma

Francesco S. Lauro
Studio Legale Lauro

9.15 **II SESSION** *Maritime casualties, their impact on the shipping stakeholders. Passenger liability limitation and compulsory insurance. Piracy*

CHAIRMEN Federico Deodato
Managing Director PL Ferrari & Co S.r.l.

Mauro Iguera
Managing Director CR Marine & Aviation S.p.A.

Key Note Speech by
Francesco Berlingieri
President ad Honorem Comité Maritime International
The forthcoming regime applicable in Italy in respect of liability, global limitation of liability and compulsory insurance of liability in the carriage of passengers by sea

SPEAKERS Pietro Palandri
Studio Legale Mordiglia
Considerations on the problems arising from the lack of ratification of the Protocol 96 of LLMC prior to the acknowledgement of the EU Directive "Insurance"

David Baker
International Group of P&I Clubs
Comments and clarifications on the evidence of the existence of insurance coverage as required by the Insurance Directive

Jeremy Grose
Chief Operating Officer Standard P&I Club
Release of Blue Cards for obtaining insurance certificates required for passengers under Directive PLR. Marine and War risks and Terrorism. The position of P&I Clubs and solutions presently available

Julian Clark
Founding Partner Campbell Johnston Clark, LLP, London

Filippo Lorenzon
Campbell Johnston Clark, LLP, London
The Hidden Dangers – Lessons to be learnt in dealing with major causalities

Francesco Siccardi
Studio Legale Siccardi Bregante & C.
Safer Ships – What's the Marine Underwriters role?

Alessandro Morelli
Marine Underwriting Manager Axa Corporate Solutions
Future scenarios of Marine insurance

Richard Janssen
Commercial Manager Smit

11.00 Coffee break *Offered by* Campbell Johnston Clark LLP

SPEAKERS Stephen Askins
Ince & Co. LLP, London
Piracy Recents Development's

Chris South
Deputy Director West of England P&I Club
Private security guards (armed or not). The contract acceptable to insurers and the principles that led to the drafting of the form BIMCO 'GUARDCON' as a recommended contractual basis

Alfons Guinier
Secretary General European Community Shipowners' Associations
What EU is doing on Piracy

PANELLISTS Roberto Cazzulo
Chief Operating Officer Rina S.p.A.

Umberto D'Amato
CEO Perseveranza di Navigazione S.p.A.

Andrea Dalle Vedove
Head of Marine and Aviation Dept., Head Office for Italy – Corporate Risks Assicurazioni Generali S.p.A.

Vittorio Damonte
Managing Director Marine Division Bureau Veritas Italia S.p.A.

Salvatore Lauro
President Lauro Shipping S.p.A.

Mario Mattioli
President CA.FI.MA. Group

Ettore Morace
President and CEO Tirrenia Compagnia Italiana di Navigazione S.p.A.

Marco Morace
Vicepresident Young Shipowners Confitarma

Massimo Mordiglia
Studio Legale Mordiglia

Theodoro Andrea Papaioannu
Vice President Swiss Re International SE

Domenico Pellegrino
Managing Director MSC Crociere S.p.A.

Marco Poliseo
Director Marine Dept. Poliass S.r.l.

13.00 Lunch *Offered by* Wärtsilä

14.30 **II SESSION** *The maritime industry through hard times*

CHAIRMEN Clive Aston
London Maritime Arbitrators Association

Francesco S. Lauro
Studio Legale Lauro

SPEAKERS William Cecil
Partner Curtis Davis Garrard LLP
The dos and don'ts of cancelling shipbuilding contracts

Giorgio Berlingieri
President of the Italian Maritime Law Association
The works of CMI towards unification of maritime law and cross border insolvency

Hamish Norton
Managing Director Maritime Investment Banking
Balance sheet restructuring in shipping

Jonathan Campbell
Founding Partner Campbell Johnston Clark, LLP, London
Private equity in shipping

Furio Samela
Partner Watson Farley & Williams LLP, Rome
The reform of the Italian Bankruptcy Law and its impact on the Preventative Composition with Creditors

Jonathan Watson
Partner MFB Solicitors
Alternatives to traditional bank finance – joint ventures, collaborations and other structures

Coffee break *Offered by* Tefin S.c.r.l.

SPEAKERS Pietro Galizzi
General Counsel Saipem S.p.A.
Undroit Principles 2010: A New Law for the International Commerce and the Shipping Market?

Clive Aston
London Maritime Arbitrators Association
Ten tips for bad markets times

David Pitlarge
Partner Hill Dickinson LLP, London
Payments and problems charters, the continuing effectiveness of the lien and related issues

Pietro Zanini
General Manager Wärtsilä Italia S.p.A.
Performance optimization: the total cost of ownership concept

PANELLISTS Mariella Bottiglieri
Managing Director Giuseppe Bottiglieri Shipping Company S.p.A.

Michele Bottiglieri
President MBA Michele Bottiglieri Armatore S.p.A.

Arturo Capasso
Professor Corporate Governance Università degli Studi del Sannio

Nicola Coccia
President Financial Commission Confitarma

Giuseppe D'Amato
President Perseveranza di Navigazione S.p.A.

Andrea Mastellone
President Naples Shipagents

Lorenzo Maticena
Member of the Board Caronte & Tourist S.p.A.

Valeria Novella
President Young Shipowners Confitarma

Vittorio Porzio
Studi Legali Consociati Porzio, Bove e Associati – D'Aniello

Fortunato Sulfaro
General Manager Italy Rina S.p.A.

Yannis Triphyllis
Managing Director Lydia Mar Shipping Co. S.A.

Fabrizio Vettosi
Managing Director Venice Shipping and Logistics S.p.A.

18.15 **CONCLUSIONS**

Clive Aston, Valeria Novella, Francesco S. Lauro

Gala Dinner *offered by* CR Marine & Aviation and Smit

CR Marine & Aviation

Monday 8 October at 20.30 Palazzo San Teodoro
281 Riviera di Chiaia, Naples

