SHIPPING AND THE LAW

2021

Organised by SLL STUDIO LEGALE LAURO

UNDER THE PATRONAGE OF

ATENA ASSOCIAZIONE ITALIANA DI TECNICA NAVALE

The LMAA THE LONDON MARITIME ARBITRATORS ASSOCIATION

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7th OCTOBER WORKSHOP

NAPOLI PALAZZO DU MESNIL

TUESDAY 7th OCTOBER

PREMIERE WORKSHOP
ECO-SHIPS: INVESTING IN NEW TECHNOLOGIES

Sponsored by WÄRTSILÄ

Organised in association with the Group of Young Shipowners at CONFITARMA *and* ATENA

ATENA ASSOCIAZIONE ITALIANA DI TECNICA NAVALE

CONFITARMA Gruppo Giovani Armatori

[Warning: This panel, notwithstanding the presence of the organizer, is characterized by a lower than average age of participants and the proceedings dress code is smart-casual. Participants with a tie will not be admitted!]

Palazzo Du Mesnil
via Partenope
10
via Chiatamone
61/62

15.30 REGISTRATION

16.00 **OPENING SESSION**

OPENING ADDRESS
Francesco S. Lauro
Managing Partner Studio Legale Lauro

SESSION CHAIRMEN
Andrea Garolla di Bard
President Young Italian Shipowners – Confitarma
Managing Director Med Offshore S.p.A.

Alberto Moroso
President ATENA

SPEAKERS
Apostolos Poulovassilis
Regional Marine Manager, EMEA Lloyd's Register
Overview of regulations by class

Umberto D'Amato
CEO Perseveranza S.p.A. di Navigazione
Pros and Cons of Eco-ships

Fabio di Felice
Head of Cavitation & Propulsion – CNR - INSEAN
Experience of shipping companies in using energy-saving technology

Dario Bocchetti
Energy-Saving Manager Grimaldi Group
Green and energy-saving technologies – An owner's perspective

Volkmar Galke
Sales Director Ship Power 2-Stroke – Wartsila
Propulsion solutions for tomorrow's challenges

Guido Ceccherelli
Vice President Business Development – Ecospray Technologies S.r.l.
Exhaust gas cleaning technology

17.15–17.30 *Coffee break*

17.30–17.40 Francesco S. Lauro
Managing Partner Studio Legale Lauro
Drafting contracts for eco-vessels

17.40–19.00 **DISCUSSION PANEL**
Why invest in Eco-ships?

PANEL CHAIRMEN
Michele Francioni
CEO of Rina Services S.p.A.

GUEST PANELLIST
Emanuele Lauro
CEO Scorpio Group

DISCUSSANTS
Lorenzo Matacena
Member of the Board Caronte & Tourist S.p.A.

Valeria Novella
Ottavio Novella S.p.A.

Jeffrey Pribor
Head of Maritime Investments Jefferies

Members of the Group of Young Shipowners at Confitarma

Speakers' Cocktail Party

Villa Doria d'Angri
via Petrarca
80

[Participation to the cocktail party must be confirmed / Smart-Casual dress code / Bus Service to Villa Doria d'Angri departs from Hotel Excelsior – Via Partenope 48 – at 8PM]

SHIPPING AND THE LAW

IN THE RECENT AND CURRENT MARKETS

he 5th edition

2014

8th OCTOBER CONFERENCE

NAPOLI
COMPLESSO MONUMENTALE DONNAREGINA

WEDNESDAY 8th OCTOBER

Chiesa di Santa Maria Donnaregina via L. Settembrini 80

8:30	REGISTRATION	
9:00	OPENING ADDRESSES	
	Emanuele Grimaldi President Confitarma – Italian Shipowners' Association Managing Director of Grimaldi Group	
	John C. Lyras Past President and Current Member of the Boards Union of Greek Shipowners European Community Shipowners' Association	
	Francesco S. Lauro Managing Partner Studio Legale Lauro	
9.30	**I SESSION** *Global challenges and strategic decisions in the current shipping markets*	
CHAIRMEN	**Richard Fulford-Smith** Managing Director RS Platou	
	Francesco S. Lauro Managing Partner Studio Legale Lauro	
PANELLISTS	**Emanuele Grimaldi** President Confitarma – Italian Shipowners' Association Managing Director of Grimaldi Group	
	John C. Lyras Past President and Current Member of the Boards Union of Greek Shipowners European Community Shipowners' Association	
	Vincenzo Petrone President Fincantieri	
	Jeffrey Pribor Head of Maritime Investments Jefferies	
	Ugo Salerno CEO Rina S.p.A.	
	John Wiik CEO of The Norwegian Hull Club	
10.30	CLOSING REMARKS	
	Peppino D'Amato President Perseveranza S.p.A. di Navigazione	
10.35	KEY-NOTE SPEECH	
	Vincenzo Camporini Vice President of the Institute of International Affairs Past Chief of Defence General Staff for Italy *Geo-political outlook*	
10.50	**Marco Del Panta** Principal Director for Migration Issues at the Italian Ministry of Foreign Affairs *Italian migration policy after the Lampedusa tragedy: an Italian and EU outlook*	
11.00	*Coffee break*	hosted by tirrenia

11.30 **II SESSION** *Follow the Money*

CHAIRMEN

Diego Pacella
Managing Director and CFO of Grimaldi Group

Jeffrey Pribor
Head of Maritime Investments Jefferies

INTRODUCTORY ADDRESS

Maurizio Barracco
President of Banco di Napoli S.p.A.

SPEAKER

Mark Clough
Queen's Counsel – Studio Legale Lauro
Shipping finance is not immune to EU competition law

Maria Teresa Iardella
Head of DCM Securitization Co-head of Debt Origination
Managing Director Mediobanca
Update on recent debt capital market trends

PANELLISTS

Arturo Capasso
Professor of Corporate Finance University of Naples Federico II

Nicola Coccia
Past President Confitarma – Italian Shipowners' Association
Current President of Finance & Legal Commission at Confitarma
President of Gestioni Armatoriali S.p.A.

Angelo D'Amato
President of Oceanic Commission at Confitarma
CEO Perseveranza S.p.A. di Navigazione

Christoforos Dimakis
Vice President Ship Finance – South/Eastern Europe & Middle East Credit Suisse

Jeffrey Drake
Director Alix Partners

Francesco Fuselli
Managing Director Banchero Costa & C. S.p.A.

Rory Hussey
Managing Director – Transportation Finance, Shipping ING Bank NV

Maria Karnessi
Managing Director European Product Carriers Ltd.

Guido Musso
Managing Director Head of Shipping & Offshore
Export and Agency Finance Citi

Giuseppe Rizzo
President of Technical Commission at Confitarma
CEO RDB – Rizzo Bottiglieri De Carlini Armatori S.p.A.

Fabrizio Vettosi
Managing Director Venice Shipping and Logistics S.p.A.

13.00 *Lunch* hosted by CARONTE&TOURIST s.p.a. ECOSPRAY TECHNOLOGIES

14.30 **III SESSION** *Managing the risks through today's turbulent markets*

CHAIRMEN

Federico Deodato
President and CEO PL Ferrari & Co S.r.l

Mauro Iguera
CEO CR Marine & Aviation S.p.A.

KEY-NOTE SPEECH

Mans Jacobsson
Former Director of the Oil Pollution Compensation Funds
The prestige incident – Some important Court Judgements

SPEAKERS

Christopher Brown
Underwriting Director UK P&I Club
P&I International Group Reinsurance: what matters most to shipowners

Maurizio Dardani
Partner Dardani Studio Legale
Oil pollution from ships & offshore platforms: two worlds apart?

Patrizia Kern-Ferretti
Head Marine Continental Europe Swiss Re Corporate Solutions
Global marine insurance report

Mike Salthouse
Deputy Global Director North of England P&I Club
The Sanctions Maze – Where we are, where we are going

John Wiik
CEO of The Norwegian Hull Club
Market volatility & innovation in marine insurance

Shawn Winter
Health, Safety, Security & Environmental Consultant Studio Legale Lauro
Managing crisis events (if you can)

PANELLISTS

Angelo Ansaldo
Director SIAT Assicurazioni

James Bean
Syndicate Director The Standard Club

Michele Bottiglieri
President Michele Bottiglieri Armatore S.p.A.

Rocco Bozzelli
Underwriting Manager RaetsMarine France Sarl

Maurizio d'Amico
Business & Technology Development Director d'Amico International Shipping

Vittorio Damonte
Managing Director Marine Division Bureau Veritas Italia S.p.A.

Richard Janssen
Commerical Director of SMIT Salvage

Lorenzo Matacena
Member of the Board Caronte & Tourist S.p.A.

Alessandro Morelli
Chief Insurance Office SIAT Assicurazioni

Marco Poliseno
Director Marine Department Poliass S.r.l.

Leonardo Rondinella
CEO LGR di Navigazione S.p.A.

Gerasimos Strintzis
Chairman of Hellenic Seaways

16.00 *Coffee break* hosted by PALUMBO GROUP

16.30 **IV SESSION** *Build, Buy, Charter*

CHAIRMEN

Clive Aston
LMAA London Maritime Arbitrators Association

Mariella Bottiglieri
Managing Director Giuseppe Bottiglieri Shipping Company
Board of Directors UK Defence – London

OPENING SPEECH

Giorgio Berlingieri
Vice President Comité Maritime International
An update on the works of the CMI – The convention on foreign judicial sales of ships and its recognition

SPEAKERS

Ernesto Ardia
Studio Legale Lauro
Contractual regulations of repair works and personal injury prevention

David McInnes
Partner Ince & Co LLP, London
Termination of charters and damages

Christian Mollitor
Vice President YCF Maritime & the Liberian Registry
Navigating flag challenges for EU shipowners

David Pitlarge
Partner Hill Dickinson LLP, London
Paper warranties: terms concerning ISM and classification societies in maritime contracts

Furio Samela
Partner – Watson Farley & Williams LLP
Sanctions in loan agreements

PANELLISTS

Olof Berndtsson
Deputy Managing Director – Stena RoRo

Giuseppe Bottiglieri
President Giuseppe Bottiglieri Shipping Company S.p.A.
Vice Chairman INTERCARGO – London
Director and Strategy Committee Member UK P&I Club – London

Carlo Cameli
Managing Director Fratelli d'Amico Armatori S.p.A.

Giovanni Cimmino
Partner Cimmino Carnevale De Filippis

Giacomo Gavarone
Commercial Manager, Rimorchiatori Riuniti S.p.A.

Marie Kelly
Partner Norton Rose Fulbright

Salvatore Lauro
Managing Director Lauro.it S.p.A.

Andrea Mastellone
President Naples Shipagents

Brian Roberts
Director P&I Claims, The Norwegian Hull Club

Yannis Triphyllis
Shipowner – Board of Director U.K. Defence Club Hellenic Chamber of Shipping

18.00 **CONCLUSIONS**

20.00 **GALA DINNER** hosted by CR Marine&Aviation SMIT

Circolo dell'Unione
via San Carlo
99

[Participation to the Gala Dinner must be confirmed / Formal Attire / Mobile phones must be set to silent inside the venue / a bus service will leave from Hotel Excelsior – Via Partenope 48 – at 7:45 and 7:50PM]

SLL
STUDIO LEGALE LAURO

Established in 1993 in Naples, Studio Legale Lauro offers a wide range of legal services in Maritime, Commercial and International Law matters.

Its lawyers provide specialized assistance in Shipping, Transportation, Commercial, Corporate, Banking, Insurance, Construction and Bankruptcy law whether it be in an advisory capacity or as counsel in litigation proceedings in Italian courts and arbitration tribunals.

Through its work with leading Italian and foreign shipowners, banks and financial lenders, Studio Legale Lauro has developed significant expertise in Mergers & Acquisitions, Partnership and Joint Venture Agreements, and various types of Financing Transactions.

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